

More Choices For All Your Purchasing Needs!




HPSI[®]
Purchasing Services

After being in business over 53 years, HPSI has never been more dedicated to saving our members money. As a member of HPSI, you are entitled to take advantage of the unparalleled purchasing power of a network over 17,000 members that's still growing strong. The savings are some of the best in the industry, but what really sets us apart is the level of personal service provided by over 45 local Purchasing Consultants who work hard to provide savings, service, value and quality every day.



Experience the
Benefits of Membership

Savings

Substantial Savings... HPSI members save with the most aggressive contracts and drop-size rebates, prompt pay incentives and rebate programs available.

Purchasing Power... HPSI leverages its purchasing power to negotiate substantial volume discounts on a wide range of products and services from vendors you know and trust—savings that aren't available to communities purchasing on their own.

Purchasing Flexibility... Over 500 vendor partners with millions of products that give our members choices in virtually every category required by senior care facilities.



CONTRACT CATEGORIES

- Dietary
- Medical
- Capital Equipment
- Housekeeping
- Linen
- Therapy
- Technology
- Maintenance
- Forms/Charting
- Office Supplies
- Pharmacy
- Menu Management

Service

Constant Oversight... HPSI Product Managers work closely with vendor partners to ensure the best pricing and product selection available across all categories.

Personal Service... Your local Purchasing Consultant is like a professional in your purchasing department available to source vendors, develop specifications, and find savings.



HPSI SERVICE STANDARDS

- Strategic Approach
- Benchmarking
- Value-Driven Projects
- Reporting
- Price Integrity
- Transparency
- Implementation
- Price Audits
- In-Service Training
- Single Point of Contact

Satisfaction



When you join HPSI you're not just a member, you're a family member. As a family member we want your complete satisfaction. We have a strategic plan to make the transition for new accounts easy and your local Purchasing Consultant will provide assistance until the transition is complete. After all, for HPSI, business is personal.

After you join HPSI, you'll receive a purchasing solution perfectly suited to your business. We'll conduct a complete analysis of your current costs, show you how we can increase your purchasing power and find substantial savings. To help you get the most out of your purchasing budget, we'll provide you with a detailed monthly report of all your program purchases. It's all part of HPSI's commitment to your business--to help you save money.

Experience Group Purchasing Power At Its Best!



We Guarantee
Substantial Savings...
We Promise Service
Beyond Compare!



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