



2019 Buyers' Guide

**A Member Guide to
Products and Services**

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Disease Management

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Electronic Health Records

American HealthTech

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Voice: (540)312-1181

Fax: (540)400-7942

E-mail: jwrippey@verizon.net

Flooring Products

Forbo Flooring Systems

8 Maplewood Drive, P.O. Box 667
Hazleton, PA 18202
www.forboflooringna.com

Contact: Lisa Krevenko

Voice: (570)450-0281

Fax: (570)450-0229

E-mail: lisa.krevenko@forbo.com

Shannon Specialty Floors, Inc.

1005 S. 60th Street
Milwaukee, WI 53214
www.shannonspecialtyfloors.com

Contact: Tiffany T. Davis

Voice: (770)402-3037

Fax: (414)944-0550

E-mail: tiffanyd@shannonspecialtyfloors.com

Food Products & Supplies

Healthcare Services Group, Inc.

3320 Tillman Drive, Suite 300
Bensalem, PA 19020
www.hcsgcorp.com

Contact: Mark Cox

Voice: (919)819-5143

Fax: (215)345-8302

E-mail: mark.cox@hcsgcorp.com

Reinhart Foodservice

1201 Progress Road
Suffolk, VA 23434
www.rfsdelivers.com

Contact: Melissa Carroll

Voice: (757)777-5347

E-mail: mxcarroll@rfsdelivers.com

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Sysco Food Services of VA, Inc.

5081 South Valley Pike
Harrisonburg, VA 22801
www.sysco.com

Contact: Carol Bowles
Voice: (540)434-1319 ext. 9185
Fax: (540)772-0191
E-mail: bowles.carol@va.sysco.com

Food Safety & Environmental Hygiene

Ecolab Inc.

4855 International Boulevard, Suite 103
Frederick, MD 21703
www.ecolab.com

Contact: Katherine Hunt
Voice: (240)629-9410
Fax: (866)559-0385
E-mail: katherine.hunt@ecolab.com

HPSI Purchasing Services

1 Ada, Suite 150
Irvine, CA 92618
www.hpsionline.com

Contact: Christy Soliman Hodges
Voice: (843)819-3054
Fax: (804)482-2803
E-mail: christys@hpsionline.com

Nutrition Plus, Inc.

P.O. Box 383, 3005 B South Memorial Drive
Greenville, NC 27835
www.nutrition-plus.com

Contact: Christie Nicholson
Voice: (252)758-0721
Fax: (252)756-7845
E-mail: christie@nutrition-plus.com

Furniture

Basic American Medical Products

7012 Best Friend Road
Atlanta, GA 30340
www.grahamfield.com

Contact: Sandy Lara
Voice: (678)291-3276
Fax: (770)368-2372
E-mail: slara@grahamfield.com

Direct Supply

6767 North Industrial Road
Milwaukee, WI 53223
www.directsupply.com

Contact: Erin Dreger
Voice: (414)760-5868
Fax: (414)358-6820
E-mail: dstradeshows@directsupply.com

Encompass Group LLC

621 Macon Street
McDonough, GA 30253
www.encompassgroup.net

Contact: Joe Przepiorka
Voice: (800)797-1107
Fax: (651)646-3210
E-mail: joe.przepiorka@encompassgroup.net

Med-Mizer Inc.

80 Commerce Drive
Batesville, IN 47006
www.med-mizer.com

Contact: Bill Starost
Voice: (812)932-2345
Fax: (812)932-5678
E-mail: billstarost@med-mizer.com

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Solution 65

4423 Pheasant Ridge Road, Bldg 3, Suite 201
Roanoke, VA 24014
www.solution-65.com

Contact: Cathryn Wilkinson
Voice: (540)206-4429
E-mail: cwilkinson@solution-65.com

Group Purchasing Organizations

HPSI Purchasing Services

1 Ada, Suite 150
Irvine, CA 92618
www.hpsionline.com

Contact: Christy Soliman Hodges
Voice: (843)819-3054
Fax: (804)482-2803
E-mail: christys@hpsionline.com

Navigator Group Purchasing Inc.

25-A Vreeland Road
Suite 200
Florham Park, NJ 07932
www.navigatorgpo.com/

Contact: Timmi Brackman
Voice: (973)437-6018
Fax: (877)885-2105
E-mail: timmi.brackman@navigatorgpo.com

Heating & Air Conditioning Systems

Breeden & Silver Distribution Corp.

P.O. Box 1179
Ashland, VA 23005
www.breedenandsilver.com

Contact: Lynne Poates McAfee
Voice: (804)264-1464
Fax: (804)264-1947
E-mail: lynne.poates-mcafee@breedenandsilver.com

Home Health Care Services

The Medical Team, Inc.

1902 Campus Commons Drive
Suite 650
Reston, VA 20191
www.medicalteam.com

Contact: Justin Conrad
Voice: (703)506-6900
Fax: (703)506-6988
E-mail: jconrad@medteam.com

VCU Health System

VCU Medical Center, Box 980102
Richmond, VA 23298
www.vcuhealth.org/geriatrics

Contact: James R. Holdren
Voice: (804)254-8035
Fax: (804)254-1616
E-mail: jay.holdren@vcuhealth.org

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Hospice Services

The Medical Team, Inc.

1902 Campus Commons Drive
Suite 650
Reston, VA 20191
www.medicalteam.com

Contact: Justin Conrad
Voice: (703)506-6900
Fax: (703)506-6988
E-mail: jconrad@medteam.com

VITAS Healthcare Corporation Atlantic

1604 Spring Hill Road, Suite 450
Vienna, VA 22182
www.vitas.com

Contact: Debra Keenan
Voice: (703)270-4350
E-mail: debra.keenan@vitas.com

Hospital Services

Ambassador Enterprises, Inc.

1231 Colonial Fort Drive
Montvale, VA 24122
www.ae-systems.com

Contact: Lillian Campbell
Voice: (540)947-5100
Fax: (540)947-5800
E-mail: lillian.campbell@ae-systems.com

VCU Health System

VCU Medical Center, Box 980102
Richmond, VA 23298
www.vcuhealth.org/geriatrics

Contact: James R. Holdren
Voice: (804)254-8035
Fax: (804)254-1616
E-mail: jay.holdren@vcuhealth.org

Housekeeping & Laundry Mgt Services

Healthcare Services Group, Inc.

3320 Tillman Drive, Suite 300
Bensalem, PA 19020
www.hcsgcorp.com

Contact: Mark Cox
Voice: (919)819-5143
Fax: (215)345-8302
E-mail: mark.cox@hcsgcorp.com

Incontinence Products

Cardinal Health

7000 Cardinal Place
Dublin, OH 43017
www.cardinal.com

Contact: Christopher Kerns
Voice: (804)248-7045
Fax: (773)913-0851
E-mail: christopher.kerns@cardinalhealth.com

Essity Hygiene & Health Solutions

Cira Centre, Suite 2600, 2929 Arch Street
Philadelphia, PA 19104
www.essity.com

Contact: Anna Sullivan
Voice: (434)808-4103
Fax: (610)499-3453
E-mail: anna.sullivan@essity.com

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First Quality Products, Inc.
80 Cuttermill Road, Suite 500
Great Neck, NY 11021
www.firstquality.com

Contact: Dee Ulsamer
Voice: (570)769-4416
Fax: (570)769-4328
E-mail: dulsamer@firstquality.com

Grove Medical
1089 Park West Boulevard
Greenville, SC 29611
www.grovemedical.com

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E-mail: scottw@grovemedical.com

Medline Industries, Inc.
Three Lakes Drive
Northfield, IL 60093
www.medline.com

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NH Med Services
17563 S NC Highway 109
Denton, NC 27239
www.nhmedservices.com

Contact: Faith Martin
Voice: (336)859-0504
Fax: (336)859-0372
E-mail: fmartin@nhmedservices.com

Information Systems

Corbett Technology Solutions, Inc. (CTSI)
7272 Jackson Avenue
Mechanicsville, VA 23111
www.ctsi-usa.com

Contact: Jay Napier
Voice: (804)559-4274
Fax: (804)559-4479
E-mail: jnapier@ctsi-usa.com

INNERFACE Architectural Signage
5849 Peachtree Road
Atlanta, GA 30341
www.innerfacesign.com

Contact: Alayna Radford
Voice: (770)638-2283
E-mail: aradford@innerfacesign.com

Masimo
40 Parker
Irvine, CA 92618
www.masimo.com

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Fax: (949)297-7001
E-mail: loflores@masimo.com

SchedulePop
216 Carpathian Way
Raleigh, NC 27615
www.schedulepop.com

Contact: Benjamin Wingrove
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E-mail: ben@schedulepop.com

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Insurance & Risk Management Services

Beneficial Associates, Inc.

P.O. Box 532
Forest, VA 24551
www.beneficialassociates.com

Contact: Richard Helbling
Voice: (800)290-1240
Fax: (434)582-5058
E-mail: rhelbling@beneficialassociates.com

Marsh & McLennan Agency

1 South Jefferson Street
Roanoke, VA 24011
www.mma-midatlantic.com

Contact: Edward M. Smith
Voice: (540)767-4053
Fax: (540)342-9747
E-mail: eddie.smith@marshmma.com

Memic Group

261 Commercial Street, P.O. Box 11409
Portland, ME 04104
www.memic.com

Contact: Tony Payne
Voice: (207)791-3314
Fax: (207)482-4181
E-mail: tpayne@memic.com

RCM&D

4200 Innslake Drive, Suite 303
Glen Allen, VA 23060
www.rcmd.com

Contact: Ibbie H. Britton
Voice: (804)237-5919
Fax: (804)237-5901
E-mail: ihedrick@rcmd.com

Scott Insurance

1700 Bayberry Court, Suite 200
Richmond, VA 23226
www.scottins.com

Contact: Mike Philhower
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E-mail: mphilhower@scottins.com

SIA Group

P.O. Box 1005, 907 South Main Street
Blacksburg, VA 24063
www.siagroup.com

Contact: Wally Nelson
Voice: (540)353-2446
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E-mail: wnelson@siagroup.com

UnitedHealthcare

9020 Stony Point Parkway, Suite 400
Richmond, VA 23235
www.unitedhealthgroup.com

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Voice: (804)290-4252
E-mail: ryan_r_johnson@uhc.com

Virginia Premier Health Plan, Inc.

600 E. Broad Street, Suite 400
Richmond, VA 23220
www.vapremier.com

Contact: Richard Gordon
Voice: (804)819-5151 ext. 55075
Fax: (804)819-5366
E-mail: rgordon@vapremier.com

Ware Insurance

141 Business Park Drive
Virginia Beach, VA 23462
www.wareinsurance.com

Contact: Sidney S. Kellam
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E-mail: sidneyk@wareinsurance.com

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Basic American Medical Products

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www.grahamfield.com

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Voice: (678)291-3276
Fax: (770)368-2372
E-mail: slara@grahamfield.com

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621 Macon Street
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www.encompassgroup.net

Contact: Joe Przepiorka
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Fax: (651)646-3210
E-mail: joe.przepiorka@encompassgroup.net

INNERFACE Architectural Signage

5849 Peachtree Road
Atlanta, GA 30341
www.innerfacesign.com

Contact: Alayna Radford
Voice: (770)638-2283
E-mail: aradford@innerfacesign.com

Solution 65

4423 Pheasant Ridge Road, Bldg 3, Suite 201
Roanoke, VA 24014
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Contact: Cathryn Wilkinson
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E-mail: cwilkinson@solution-65.com

Spain Commercial, Inc.

322 Freedom Boulevard
Yorktown, VA 23692
www.spain-commercial.com

Contact: Steve Spain
Voice: (757)872-8606
Fax: (757)872-8706
E-mail: steve@spain-commercial.com

Kitchen Equipment & Supplies

Ecolab Inc.

4855 International Boulevard, Suite 103
Frederick, MD 21703
www.ecolab.com

Contact: Katherine Hunt
Voice: (240)629-9410
Fax: (866)559-0385
E-mail: katherine.hunt@ecolab.com

Reinhart Foodservice

1201 Progress Road
Suffolk, VA 23434
www.rfsdelivers.com

Contact: Melissa Carroll
Voice: (757)777-5347
E-mail: mxcarroll@rfsdelivers.com

Laboratory Services

American Health Associates

671 Ohio Pike, Suite K
Cincinnati, OH 45245
www.americanhealthassociates.com

Contact: Jay Braun
Voice: (513)720-8428
Fax: (866)306-0663
E-mail: jbraun@ahalabs.com

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Vista Clinical Diagnostics, LLC

3303-C North Main Street
Danville, VA 24540
www.vista-clinical.com

Contact: Brian Mills
Voice: (434)214-6009
Fax: (434)836-1375
E-mail: brian.mills@vista-clinical.com

Laundry Equipment & Supplies

Consolidated Laundry Equipment Inc.

530 Maywood Avenue
Raleigh, NC 27603
www.consolidatedlaundry.com

Contact: William Kincaid
Voice: (919)832-4624
Fax: (919)833-3070
E-mail: bkincaid@consolidatedlaundry.com

Ecolab Inc.

4855 International Boulevard, Suite 103
Frederick, MD 21703
www.ecolab.com

Contact: Katherine Hunt
Voice: (240)629-9410
Fax: (866)559-0385
E-mail: katherine.hunt@ecolab.com

Eggleston

1161 Ingelside Road
Norfolk, VA 23502
www.egglestoneservices.org

Contact: Mary McChesney
Voice: (757)431-7817
E-mail: mmcchesney@egglestoneservices.org

TLC Tri-State Laundry Companies

1560 Old Clyattville Road
Valdosta, GA 31601
www.tlctrystate.com

Legal Services

Frith Anderson & Peake, P.C.

29 Franklin Road, SW, P.O. Box 1240
Roanoke, VA 24011
www.faplawfirm.com

Contact: Katherine C. Londos
Voice: (540)725-3367
Fax: (540)772-9167
E-mail: klondos@faplawfirm.com

Hancock Daniel

P.O. Box 72050
Richmond, VA 23255
www.hancockdaniel.com

Contact: Mary C. Malone
Voice: (804)967-9604
Fax: (804)967-9888
E-mail: mmalone@hancockdaniel.com

Mellette PC

428 McLaws Cr., Suite 200
Williamsburg, VA 23185
www.mellettepc.com

Contact: Peter M. Mellette
Voice: (757)259-9200
Fax: (757)259-9201
E-mail: peter@mellettepc.com

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O'Hagan Meyer, PLLC

411 E Franklin Street, Suite 500
Richmond, VA 23219
www.ohaganmeyer.com

Contact: Charles Y. Sipe
Voice: (804)403-7126
Fax: (804)403-7110
E-mail: csipe@ohaganmeyer.com

Vandeventer Black LLP

Riverfront Plaza-West Tower; 901 E. Byrd
Street
Suite 1600
Richmond, VA 23219-4054
www.vanblk.com

Contact: Mark S. Brennan, Sr.
Voice: (804)237-8804
Fax: (804)237-8801
E-mail: mbrennan@vanblk.com

Williams Mullen

P. O. Box 1320
Richmond, VA 23218-1320
www.williamsmullen.com

Contact: Martin A. Donlan
Voice: (804)420-6934
Fax: (804)420-6507
E-mail: mdonlan@williamsmullen.com

Woods Rogers PLC

10 South Jefferson Street, #1400
Roanoke, VA 24011
www.woodsrogers.com

Contact: Susan A. Caldwell
Voice: (540)983-7579
Fax: (540)983-7711
E-mail: scaldwell@woodsrogers.com

Linen Rentals & Laundry Services

Healthcare Services Group, Inc.

3320 Tillman Drive, Suite 300
Bensalem, PA 19020
www.hcsgcorp.com

Contact: Mark Cox
Voice: (919)819-5143
Fax: (215)345-8302
E-mail: mark.cox@hcsgcorp.com

Linens

Encompass Group LLC

621 Macon Street
McDonough, GA 30253
www.encompassgroup.net

Contact: Joe Przepiorka
Voice: (800)797-1107
Fax: (651)646-3210
E-mail: joe.przepiorka@encompassgroup.net

Management & Staffing Resources

Elderberry Nursing Home, Inc.

P.O. Box 638
Lynchburg, VA 24505

Contact: C. Lynch Christian
Voice: (434)845-5918
Fax: (434)846-8416

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HealthPRO®/Heritage Company

536 Old Howell Road
Greenville, SC 29615
www.healthpro-heritage.com/

Contact: Al Eads
Voice: (864)244-3626
Fax: (864)244-3093
E-mail: aeads@heritage-healthcare.com

Management Consulting

Adams, Jenkins & Cheatham, P.C.

231 Wylderose Drive
Midlothian, VA 23113
www.ajccpas.com

Contact: Robert G. Jackson
Voice: (804)323-1313
Fax: (804)330-3524
E-mail: rjackson@ajccpas.com

Berkeley Medical Group, Inc.

107 Elderberry Drive
Winchester, VA 22603

Contact: Kent Stevens
Voice: (540)454-1788
E-mail: berkmed@aol.com

Copernicus, Inc.

407 Taylor Road
Honeoye Falls, NY 14472
www.copernicusview.com

Contact: Claudia Blumenstock
Voice: (585)329-2071
Fax: (585)624-3412
E-mail: claudia.blumenstock@gmail.com

Duss Healthcare Consulting, LLC

501 Slaters Lane, Suite 519
Alexandria, VA 22314

Contact: Donna Duss
Voice: (571)236-4808
E-mail: djduss@aol.com

Premier Consulting Services, Inc.

P. O. Box 21133
Roanoke, VA 24018

Contact: Robert Frank Peck
Voice: (540)353-8684
Fax: (540)774-8619
E-mail: rfpeckpremier@cox.net

Smith/Packett Med-Com, LLC

4423 Pheasant Ridge Road SW, Suite 301
Roanoke, VA 24014
www.smithpackett.com

Contact: Hunter D. Smith
Voice: (540)774-7762
Fax: (540)772-6470
E-mail: hsmith@smithpackett.com

UnitedHealthcare

9020 Stony Point Parkway, Suite 400
Richmond, VA 23235
www.unitedhealthgroup.com

Contact: Ryan Johnson
Voice: (804)290-4252
E-mail: ryan_r_johnson@uhc.com

Wright Group Consulting

2120 Chestnut Oak Court
Roanoke, VA 24018

Contact: Mary Lynn Wright
Voice: (540)529-4763
Fax: (540)772-2318
E-mail:
ml.wright@thewrightgroupconsulting.com

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Medical & Specialty Beds

Basic American Medical Products

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Contact: Sandy Lara
Voice: (678)291-3276
Fax: (770)368-2372
E-mail: slara@grahamfield.com

HB Rehab Services, Inc.

P.O. Box 7798
Roanoke, VA 24019
www.hbrehab.com

Contact: Cory Perdue
Voice: (540)777-0530
Fax: (540)777-0531
E-mail: coryhbrehab@gmail.com

Invacare Continuing Care

One Invacare Way
Elyria, OH 44035
www.invacare-cc.com

Contact: Renee Scott
Voice: (804)297-7648
E-mail: rescott@invacare.com

Med-Mizer Inc.

80 Commerce Drive
Batesville, IN 47006
www.med-mizer.com

Contact: Bill Starost
Voice: (812)932-2345
Fax: (812)932-5678
E-mail: billstarost@med-mizer.com

Wellness Robotronic Industries

850 Harmony Grove Road
Nebo, NC 28761
www.wellnessrobotronics.net

Contact: Renae Long
Voice: (828)652-8346
Fax: (828)652-2697
E-mail: renae@rdm.net

Medical Courier Services

Orbit Healthcare

14190 N. Washington Hwy
Ashland, VA 23005
www.orbit-hcl.com

Contact: Scott Saunders
Voice: (804)683-3610
Fax: (804)874-1758
E-mail: scott@orbit-hcl.com

Medical Supplies & Equipment

Accurate Healthcare

493 Cave Road
Nashville, TN 37210
www.accuratehealthcare.com

Contact: Andrew Nicely
Voice: (570)502-2738
E-mail: awnicely@firstquality.com

Alliance Medical

5325 Cleveland Street
Suite #307
Virginia Beach, VA 23462
www.alliancemedical1.com

Contact: Daren Abreu
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Apollo Corporation

450 Main Street
Somerset, WI 54025
www.apollobath.com

Contact: Marah Linehan
Voice: (715)247-5625, ext. 216
Fax: (715)247-3424
E-mail: marketing@apollobath.com

B. Braun Interventional Systems Inc.

824 12th Avenue
Bethlehem, PA 18018
www.biusa.org

Contact: Audra Fidelibus
Voice: (610)997-4349
E-mail:
audra.fidelibus@bbrauninterventional.com

Basic American Medical Products

7012 Best Friend Road
Atlanta, GA 30340
www.grahamfield.com

Contact: Sandy Lara
Voice: (678)291-3276
Fax: (770)368-2372
E-mail: slara@grahamfield.com

BD Diabetes Care

1 Becton Drive
Franklin Lakes, NJ 07417
www.bd.com

Contact: Sima Persad
Voice: (954)673-1740
E-mail: sima.persad.rahman@bd.com

Cardinal Health

7000 Cardinal Place
Dublin, OH 43017
www.cardinal.com

Contact: Christopher Kerns
Voice: (804)248-7045
Fax: (773)913-0851
E-mail: christopher.kerns@cardinalhealth.com

Essity Hygiene & Health Solutions

Cira Centre, Suite 2600, 2929 Arch Street
Philadelphia, PA 19104
www.essity.com

Contact: Anna Sullivan
Voice: (434)808-4103
Fax: (610)499-3453
E-mail: anna.sullivan@essity.com

EZ Way, Inc.

P.O. Box 89
Clarinda, IA 51632
www.ezlifts.com

Contact: Melissa Garner
Voice: (800)627-8940
Fax: (712)542-1899
E-mail: sales@ezlifts.com

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1089 Park West Boulevard
Greenville, SC 29611
www.grovemedical.com

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E-mail: scottw@grovemedical.com

HB Rehab Services, Inc.

P.O. Box 7798
Roanoke, VA 24019
www.hbrehab.com

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E-mail: coryhbrehab@gmail.com

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E-mail: christys@hpsionline.com

McKesson

9954 Mayland Drive, Suite 4000
Richmond, VA 23233
www.mckesson.com

Contact: Allen Peacock
Voice: (804)822-5809
Fax: (804)353-1390
E-mail: allen.peacock@mckesson.com

Medipack Pharmacy LLC

3917-A Westpoint Boulevard
Winston Salem, NC 27103
www.medipackpharmacy.com

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Fax: (800)524-7052
E-mail: rwhitesell@medipackpharmacy.com

Medline Industries, Inc.

Three Lakes Drive
Northfield, IL 60093
www.medline.com

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E-mail: dlubin@medline.com

Neil Medical Group

2545 Jetport Road
Kinston, NC 28504
www.neilmedical.com

Contact: Zach Sheeran
Voice: (800)735-9111 ext. 23404
Fax: (800)352-7399
E-mail: zachs@neilmedical.com

NH Med Services

17563 S NC Highway 109
Denton, NC 27239
www.nhmedservices.com

Contact: Faith Martin
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Omnicare, Inc.

8575 Magellan Parkway, Suite 100
Richmond, VA 23227
www.omnicare.com

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E-mail: hill.hopper@omnicare.com

PruittHealth Pharmacy Services

4022 Stirrup Circle Drive, Suite 325
Durham, NC 27703
www.pruitthealth.com/pharmacy

Contact: Pamela Cossaboon
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E-mail: pcossaboon@pruitthealth.com

Reliable Medical Supply

1 Resort Drive, Suite A
Asheville, NC 28806
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E-mail: david.bush@reliable-medical-supply.com

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Wytheville, VA 24382
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Voice: (800)220-9292
Fax: (276)228-9292
E-mail: jake.craft@southrx.com

Merger & Acquisition Consulting

Adams, Jenkins & Cheatham, P.C.

231 Wylderose Drive
Midlothian, VA 23113
www.ajccpas.com

Contact: Robert G. Jackson
Voice: (804)323-1313
Fax: (804)330-3524
E-mail: rjackson@ajccpas.com

Dixon Hughes Goodman LLP

901 E. Cary Street, Suite 1000
Richmond, VA 23219
www.dhgllp.com

Contact: Chris Bennett
Voice: (804)474-1243
Fax: (804)282-1461
E-mail: chris.bennett@dhgllp.com

Hancock Daniel

P.O. Box 72050
Richmond, VA 23255
www.hancockdaniel.com

Contact: Mary C. Malone
Voice: (804)967-9604
Fax: (804)967-9888
E-mail: mmalone@hancockdaniel.com

Health Financing Consultants, Inc.

1300 York Road, Suite 290D
Lutherville, MD 21093
www.healthfinancingconsultants.com

Contact: Theodore Shields
Voice: (410)321-6355
Fax: (410)321-6365
E-mail: shields@hfincons.com

Lancaster Pollard

65 E. State Street, 16th Floor
Columbus, OH 43215
www.lancasterpollard.com

Contact: Thomas B. Gale
Voice: (410)913-3436
Fax: (614)224-8805
E-mail: thomas.gale@lancasterpollard.com

Mellette PC

428 McLaws Cr., Suite 200
Williamsburg, VA 23185
www.mellettepc.com

Contact: Peter M. Mellette
Voice: (757)259-9200
Fax: (757)259-9201
E-mail: peter@mellettepc.com

Smith/Packett Med-Com, LLC

4423 Pheasant Ridge Road SW, Suite 301
Roanoke, VA 24014
www.smithpackett.com

Contact: Hunter D. Smith
Voice: (540)774-7762
Fax: (540)772-6470
E-mail: hsmith@smithpackett.com

Williams Mullen

P. O. Box 1320
Richmond, VA 23218-1320
www.williamsmullen.com

Contact: Martin A. Donlan
Voice: (804)420-6934
Fax: (804)420-6507
E-mail: mdonlan@williamsmullen.com

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Nutrition & Dietary Consulting

Nutrition Plus, Inc.

P.O. Box 383, 3005 B South Memorial Drive
Greenville, NC 27835
www.nutrition-plus.com

Contact: Christie Nicholson
Voice: (252)758-0721
Fax: (252)756-7845
E-mail: christie@nutrition-plus.com

Nutrition Supplements

Grove Medical

1089 Park West Boulevard
Greenville, SC 29611
www.grovemedical.com

Contact: Scott Williams
Voice: (864)269-0283
Fax: (864)220-1745
E-mail: scottw@grovemedical.com

NH Med Services

17563 S NC Highway 109
Denton, NC 27239
www.nhmedservices.com

Contact: Faith Martin
Voice: (336)859-0504
Fax: (336)859-0372
E-mail: fmartin@nhmedservices.com

Nutricia Advanced Medical Nutrition

9900 Belward Campus Drive, Suite 100
Rockville, MD 20850
www.nutricia.com

Contact: Tammy Johnson
Voice: (800)365-7354
E-mail: tammy.johnson@nutricia.com

SimplyThick

5518 Country Creek Court
Glen Allen, VA 23059
www.simplythick.com

Contact: Karen E. Kern
Voice: (804)387-8004
Fax: (800)508-2990
E-mail: karen.kern@simplythick.com

Southern Pharmacy Services

860 Stafford Umberger Drive
Wytheville, VA 24382
www.southernrx.com

Contact: Jake Craft
Voice: (800)220-9292
Fax: (276)228-9292
E-mail: jake.craft@southernrx.com

Oxygen Equipment & Services

Commonwealth Group

479 Piney Forest Road
Danville, VA 24540
www.commonwealthcare.com

Contact: Robert Giannini
Voice: (434)797-2332
Fax: (434)793-3916
E-mail: rob.giannini@chhcgroup.com

Reliable Medical Supply

1 Resort Drive, Suite A
Asheville, NC 28806
www.reliable-medical-supply.com

Contact: David Bush
Voice: (828)329-0889
Fax: (828)253-1991
E-mail: david.bush@reliable-medical-supply.com

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Patient Lifting Products

Basic American Medical Products

7012 Best Friend Road
Atlanta, GA 30340
www.grahamfield.com

Contact: Sandy Lara
Voice: (678)291-3276
Fax: (770)368-2372
E-mail: slara@grahamfield.com

EZ Way, Inc.

P.O. Box 89
Clarinda, IA 51632
www.ezlifts.com

Contact: Melissa Garner
Voice: (800)627-8940
Fax: (712)542-1899
E-mail: sales@ezlifts.com

Invacare Continuing Care

One Invacare Way
Elyria, OH 44035
www.invacare-cc.com

Contact: Renee Scott
Voice: (804)297-7648
E-mail: rescott@invacare.com

Patient Transportation

Blue Bird Bus Sales of Virginia

3535 South Crater Road
Petersburg, VA 23805
www.bluebirdva.com

Contact: John Schaefer
Voice: (804)544-2282
Fax: (804)353-3098
E-mail: jschaefer@bluebirdpgh.com

Tesco-Transportation Equipment Sales Corp

6401 Seaman Road
Oregon, OH 43616-7230
www.tescobus.com

Personal Care Products & Services

Apollo Corporation

450 Main Street
Somerset, WI 54025
www.apollobath.com

Contact: Marah Linehan
Voice: (715)247-5625, ext. 216
Fax: (715)247-3424
E-mail: marketing@apollobath.com

DermaRite Industries

7777 W. Side Avenue
North Bergen, NJ 07047-6436
www.dermarite.com

Contact: Yalitzah Hernandez
Voice: (973)569-9000
Fax: (973)569-9000
E-mail: yalitzah@dermarite.com

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Personnel & Staffing Services

The Medical Team, Inc.

1902 Campus Commons Drive
Suite 650
Reston, VA 20191
www.medicalteam.com

Contact: Justin Conrad
Voice: (703)506-6900
Fax: (703)506-6988
E-mail: jconrad@medteam.com

Pest Prevention & Control

Orkin

11147 Air Park Road, Suite 3
Ashland, VA 23005
www.orkin.com

Contact: Don Walton
Voice: (877)250-1652
Fax: (804)794-8316
E-mail: dwalton@orkin.com

Pharmacy Services

Family Care Pharmacy

7016 Lee Park Road
Suite 300
Mechanicsville, VA 23111
www.familycareltc.com

Contact: Tim Dowdy
Voice: (804)968-5530
Fax: (804)217-8281
E-mail: tdowdy@familycareltc.com

Fort Lewis Pharmacy

2246 West Main Street
Salem, VA 24153
www.ommamangement.com

Contact: Kirtesh Patel
Voice: (540)380-4681
E-mail: kirtesh.patel6@gmail.com

Medipack Pharmacy LLC

3917-A Westpoint Boulevard
Winston Salem, NC 27103
www.medipackpharmacy.com

Contact: Richard Whitesell
Voice: (800)524-7083
Fax: (800)524-7052
E-mail: rwhitesell@medipackpharmacy.com

Neil Medical Group

2545 Jetport Road
Kinston, NC 28504
www.neilmedical.com

Contact: Zach Sheeran
Voice: (800)735-9111 ext. 23404
Fax: (800)352-7399
E-mail: zachs@neilmedical.com

Omnicare, Inc.

8575 Magellan Parkway, Suite 100
Richmond, VA 23227
www.omnicare.com

Contact: J.E. Hill Hopper
Voice: (804)266-5200 ext. 53602
Fax: (804)266-5338
E-mail: hill.hopper@omnicare.com

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Partners Pharmacy of Virginia

1746 East Parham Road
Richmond, VA 23228
www.partnerspharmacy.com

Contact: Marc Altholz
Voice: (908)358-4540
Fax: (908)931-9446
E-mail: maltholz@partnerspharmacy.com

PharMerica

1901 Campus Place
Louisville, KY 40299
www.pharmerica.com

Contact: Jo Anna Klein
Voice: (502)630-3124
E-mail: pharmerica@nimlok-kentucky.com

PharmScript, LLC

150 Pierce Street
Somerset, NJ 08873
www.pharmscript.com

Contact: Jamie Billings
Voice: (888)319-1818
E-mail: jbillings@pharmscript.com

PruittHealth Pharmacy Services

4022 Stirrup Circle Drive, Suite 325
Durham, NC 27703
www.pruitthealth.com/pharmacy

Contact: Pamela Cossaboon
Voice: (770)279-6200
E-mail: pcossaboon@pruitthealth.com

Remedi SeniorCare

Northridge I, 10448 Lakeridge Parkway
Ashland, VA 23005
www.remedirx.com

Contact: Dale St. Clair
Voice: (804)550-4859
Fax: (804)264-6812
E-mail: dale.stclair@remedirx.com

Smith Drug Company

P.O. Box 1779
9098 Fairforest Road
Spartanburg, SC 29301
www.smithdrug.com

Contact: Jeffrey L. Schneider
Voice: (864)216-2593
E-mail: jschneider@smithdrug.com

Southern Pharmacy Services

860 Stafford Umberger Drive
Wytheville, VA 24382
www.southrx.com

Contact: Jake Craft
Voice: (800)220-9292
Fax: (276)228-9292
E-mail: jake.craft@southrx.com

Sun Pharmaceuticals

2 Independence Way
Princeton, NJ 08540
www.sunpharma.com

Contact: Tania Stennett
Voice: (609)720-5601
Fax: (609)720-5632
E-mail: tania.stennett@sunpharma.com

Wellness Concepts Pharmacy

1003 Dogwood Avenue
Grottoes, VA 24441
www.wellnessconceptsrx.com

Contact: Janet Vailes
Voice: (540)476-3143
E-mail: janet@wellnessconceptsrx.com

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Physician Services in Facilities

TeamHealth

5261 Carrollton Pike, Suite E
Woodlawn, VA 24381
www.teamhealth.com

Contact: Carrie Burnette
Voice: (276)601-6197
Fax: (276)601-6156
E-mail: carrie_burnette@teamhealth.com

Vohra Post-Acute Physicians

3601 S.W. 160th Avenue, Suite 250
Miramar, FL 33027
www.vohraphysicians.com

Contact: Kurt Cannata
Voice: (305) 866-7123
Fax: (877)496-6235
E-mail: kcannata@vohraphysicians.com

Planning & Development Consulting

Berkeley Medical Group, Inc.

107 Elderberry Drive
Winchester, VA 22603

Contact: Kent Stevens
Voice: (540)454-1788
E-mail: berkmed@aol.com

Hancock Daniel

P.O. Box 72050
Richmond, VA 23255
www.hancockdaniel.com

Contact: Mary C. Malone
Voice: (804)967-9604
Fax: (804)967-9888
E-mail: mmalone@hancockdaniel.com

Premier Consulting Services, Inc.

P. O. Box 21133
Roanoke, VA 24018

Contact: Robert Frank Peck
Voice: (540)353-8684
Fax: (540)774-8619
E-mail: rfpeckpremier@cox.net

Smith/Packett Med-Com, LLC

4423 Pheasant Ridge Road SW, Suite 301
Roanoke, VA 24014
www.smithpackett.com

Contact: Hunter D. Smith
Voice: (540)774-7762
Fax: (540)772-6470
E-mail: hsmith@smithpackett.com

Positioning Equipment

EZ Way, Inc.

P.O. Box 89
Clarinda, IA 51632
www.ezlifts.com

Contact: Melissa Garner
Voice: (800)627-8940
Fax: (712)542-1899
E-mail: sales@ezlifts.com

Radiology Services & Products

Dynamic Mobile Imaging

P.O. Box 17588
Richmond, VA 23226
www.dynamicmobileimaging.com

Contact: Dean Berger
Voice: (804)282-9729
Fax: (804)282-1773
E-mail: dfberger@dynamicmobileimaging.com

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Mobile Images Acquisitions, LLC

P.O. Box 21780
Chattanooga, TN 37416
www.mobilexray.com

Contact: Rick Merchant
Voice: (423)892-9729
Fax: (423)648-9042
E-mail: rick@mobileimages.org

MobilexUSA

101 Rock Road
Horsham, PA 19044
www.mobilexusa.com

Contact: Joey Hawkins
Voice: (804)673-9729
Fax: (804)359-1400
E-mail: joseph.hawkins@mobilexusa.com

National Mobile X-Ray

6548 Comanche Trail
Suite 501
Austin, TX 78732
www.nationalmobilexray.com

Contact: Holly Hooten
Voice: (512)569-9313
E-mail: holly@rapidrad.com

Radiation Physics, Inc.

10133 Bacon Drive
Beltsville, MD 20705
www.rpixray.com

Contact: Louis Rubin
Voice: (301)937-4072 ext. 233
Fax: (301)937-2797
E-mail: lrubin@rpixray.com

Rehabilitation Services & Products

Aegis Therapies

2601 Network Boulevard
Suite 102
Frisco, TX 75034
www.aegistherapies.com

Contact: Melissa Brown
Voice: (615)554-1129
E-mail: melissa.brown2@aegistherapies.com

Carolina Speech Pathology, LLC

130 Salem Towne Court
Apex, NC 27502
www.carolinafees.com

Contact: Sharon Gonthier
Voice: (919)342-5778
Fax: (919)342-4613
E-mail: sharon.gonthier@carolinafees.com

Encore! Rehabilitation Services

1652 Old Henderson Road
Columbus, OH 43220
www.encorerehabilitation.com

Contact: LeeAnn Jordan
Voice: (614)459-6901 ext. 102
Fax: (614)459-6993
E-mail: ljordan@encorerehabilitation.com

Functional Pathways

10133 Sherrill Boulevard, Suite 200
Knoxville, TN 37932
www.fprehab.com

Contact: Robert Brigeman
Voice: (888)531-2204
Fax: (888)531-2697
E-mail: RBrigeman@fprehab.com

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Genesis Rehab Services

101 E. State Road
Kennett Square, PA 19348
www.genesisrehab.com

Contact: Karen G. Gottschalk
Voice: (804)363-3804
Fax: (610)347-4147
E-mail: karen.gottschalk@genesishcc.com

HealthPRO®/Heritage Company

536 Old Howell Road
Greenville, SC 29615
www.healthpro-heritage.com/

Contact: Al Eads
Voice: (864)244-3626
Fax: (864)244-3093
E-mail: aeads@heritage-healthcare.com

Legacy Healthcare Services

3001 Spring Forest Road
Raleigh, NC 27616
www.legacyhealthcare.net

Contact: Phil Jones
Voice: (919)880-8892
Fax: (919)424-5075
E-mail: pjones@legacyhealthcare.net

Odyssey Rehabilitation

415 Benedum Drive
Bridgeport, WV 26330
www.odysseyrehab.com

Contact: Mike Dotson
Voice: (304)842-9887
Fax: (304)842-9888
E-mail: mdotson@odysseyrehab.com

RehabCare

680 South 4th Street
Louisville, KY 40202
www.rehabcare.com

Contact: Jen Humphrey
Voice: (502)596-7640
Fax: (877)344-9579
E-mail: jen.humphrey@rehabcare.com

Reliant Rehabilitation

5800 Granite Parkway
Suite 1000
Plano, TX 75024
www.reliant-rehab.com

Contact: Rob Hewitt
Voice: (931)982-4239
Fax: (972)447-9806
E-mail: rhewitt@reliantpacs.com

Seagrove Rehab Partners

102 Chrysler Avenue
Santa Rosa Beach, FL 32459
www.seagroverehab.com

Contact: Mark McDavid
Voice: (850)532-1334
Fax: (850)250-5775
E-mail: mark@seagroverehab.com

Select Rehabilitation, Inc.

2600 Compass Road
Glenview, IL 60026
www.selectrehab.com

Contact: Trent Hermen
Voice: (847)441-5593
Fax: (847)386-5832
E-mail: thermen@selectrehab.com

Repair/Service Medical Equipment

HB Rehab Services, Inc.

P.O. Box 7798
Roanoke, VA 24019
www.hbrehab.com

Contact: Cory Perdue
Voice: (540)777-0530
Fax: (540)777-0531
E-mail: coryhbrehab@gmail.com

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Wellness Robotronic Industries

850 Harmony Grove Road
Nebo, NC 28761
www.wellnessrobotronics.net

Contact: Renae Long
Voice: (828)652-8346
Fax: (828)652-2697
E-mail: renae@rdm.net

Resident, Document & Facility Security

Imagex Inc.

1985 Isaac Newton Square West
Reston, VA 20190
www.imagexinc.com

Contact: Mark Rutka
Voice: (703)883-2500
Fax: (571)203-8976
E-mail: mrutka@imagexinc.com

Senior Psychological Services

Deer Oaks Mental Health Associates

126 E. Main Plaza
San Antonio, TX 78205
www.deeroaks.com

Contact: Tina Mason
Voice: (804)982-7312
E-mail: tmason@deeroaks.com

Fort Lewis Pharmacy

2246 West Main Street
Salem, VA 24153
www.ommamanagement.com

Contact: Kirtesh Patel
Voice: (540)380-4681
E-mail: kirtesh.patel6@gmail.com

TeamHealth

5261 Carrollton Pike, Suite E
Woodlawn, VA 24381
www.teamhealth.com

Contact: Carrie Burnette
Voice: (276)601-6197
Fax: (276)601-6156
E-mail: carrie_burnette@teamhealth.com

Skilled Nursing Facility

CommuniCare Health Services

4700 Ashwood Drive, Suite 200
Cincinnati, OH 45241
www.communicarehealth.com

Contact: Nick Umstead
Voice: (513)489-7100
E-mail: numstead@chs-corp.com

Optum

10175 Little Patuxent Parkway
Columbia, MD 21044
www.optum.com

Contact: Stacey Reitz
Voice: (410)303-1406
E-mail: stacey_reitz@optum.com

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Telemedicine

Curavi Health Inc.

2100 Wharton Street
Suite 510
Pittsburgh, PA 15203
www.curavihealth.com

Contact: John Cover
Voice: (855)376-3669
E-mail: john.cover@curavihealth.com

Training, Testing & Educational Services

Ambassador Enterprises, Inc.

1231 Colonial Fort Drive
Montvale, VA 24122
www.ae-systems.com

Contact: Lillian Campbell
Voice: (540)947-5100
Fax: (540)947-5800
E-mail: lillian.campbell@ae-systems.com

Chiles Healthcare Consulting, LLC

1908 Maple Shade Lane
Richmond, VA 23227
www.chileshealthcare.com

Contact: Mary P. Chiles
Voice: (804)355-1943
Fax: (804)355-1859
E-mail: mary@chileshealthcare.com

Copernicus, Inc.

407 Taylor Road
Honeoye Falls, NY 14472
www.copernicusview.com

Contact: Claudia Blumenstock
Voice: (585)329-2071
Fax: (585)624-3412
E-mail: claudia.blumenstock@gmail.com

Gideons International

1609 Forestview Drive
Kingsport, TN 37660
www.gideons.org

Contact: Kay Jernigan
Voice: (615)564-5000
E-mail: dkjernigan@msn.com

Memic Group

261 Commercial Street, P.O. Box 11409
Portland, ME 04104
www.memic.com

Contact: Tony Payne
Voice: (207)791-3314
Fax: (207)482-4181
E-mail: tpayne@memic.com

Relias Learning, LLC

111 Corning Road, Suite 250
Cary, NC 27518
www.reliaslearning.com

Wilhide Consulting, Inc.

2005 Edmonds Road
Virginia Beach, VA 23451
www.judywilhide.com

Contact: Judy L. Brandt
Voice: (757)271-6796
Fax: (757)428-0462
E-mail: judy@judywilhide.com

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Uniform Services

Commonwealth Group

479 Piney Forest Road
Danville, VA 24540
www.commonwealthcare.com

Contact: Robert Giannini
Voice: (434)797-2332
Fax: (434)793-3916
E-mail: rob.giannini@chhcgroup.com

Scrubs on Wheels

1730 Gateway Court
Elkhart, IN 46514
www.scrubsonwheels.com

Contact: Missy Carrico
Voice: (866)727-8273
Fax: (574)970-0382
E-mail: sales@scrubsonwheels.com

Wayfinding Signage

INNERFACE Architectural Signage

5849 Peachtree Road
Atlanta, GA 30341
www.innerfacesign.com

Contact: Alayna Radford
Voice: (770)638-2283
E-mail: aradford@innerfacesign.com

Wound Care Products

Alliance Medical

5325 Cleveland Street
Suite #307
Virginia Beach, VA 23462
www.alliancemedical1.com

Contact: Daren Abreu
Voice: (888)349-2348
Fax: (757)961-8881
E-mail: dabreu@alliancemedical1.com

American Medical Technologies

17595 Cartwright Road
Irvine, CA 92614
www.amtwoundcare.com

Contact: Jaclyn Hawkins
Voice: (512)431-8119
Fax: (512)843-0207
E-mail: jaclyn.hawkins@amtwoundcare.com

Cardinal Health

7000 Cardinal Place
Dublin, OH 43017
www.cardinal.com

Contact: Christopher Kerns
Voice: (804)248-7045
Fax: (773)913-0851
E-mail: christopher.kerns@cardinalhealth.com

DermaRite Industries

7777 W. Side Avenue
North Bergen, NJ 07047-6436
www.dermarite.com

Contact: Yalitzah Hernandez
Voice: (973)569-9000
Fax: (973)569-9000
E-mail: yalitzah@dermarite.com

Essity Hygiene & Health Solutions

Cira Centre, Suite 2600, 2929 Arch Street
Philadelphia, PA 19104
www.essity.com

Contact: Anna Sullivan
Voice: (434)808-4103
Fax: (610)499-3453
E-mail: anna.sullivan@essity.com

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HARTMANN

1225 Welsh Road
Warrington, PA 18976
www.hartmann.info

Contact: Hannah Oglesby
Voice: (704)777-7747
E-mail: hannah.oglesby@hartmann.info

Medline Industries, Inc.

Three Lakes Drive
Northfield, IL 60093
www.medline.com

Contact: David Lubin
Voice: (804)301-4912
Fax: (866)678-6879
E-mail: dlubin@medline.com

Nutricia Advanced Medical Nutrition

9900 Belward Campus Drive, Suite 100
Rockville, MD 20850
www.nutricia.com

Contact: Tammy Johnson
Voice: (800)365-7354
E-mail: tammy.johnson@nutricia.com

Reliable Medical Supply

1 Resort Drive, Suite A
Asheville, NC 28806
www.reliable-medical-supply.com

Contact: David Bush
Voice: (828)329-0889
Fax: (828)253-1991
E-mail: david.bush@reliable-medical-supply.com

Smith & Nephew

2716 Cloud Mist Circle
Raleigh, NC 27614
www.smith-nephew.com

Contact: Michael Everette
Voice: (817)900-4000
E-mail: michael.everette@smith-nephew.com