



Associate Member Application

Organizations that provide products and services to Virginia’s long term care facilities are eligible to become Associate Members in VHCA-VCAL. VHCA-VCAL supports Associate Members by providing:

- Critical industry information
- Key networking and member access opportunities, including membership on committees
- Member pricing on events and programs

Instructions

Please complete this form and submit with dues payment.

Company _____	Website _____
Address _____	City, State, Zip _____
Telephone _____	Fax _____
Contact Name _____	Title _____
Email _____	Phone _____
Signature _____	Date _____

Payment Options

Annual associate member dues are \$600.

<input type="checkbox"/> Check Enclosed (<i>made payable to VHCA-VCAL</i>)	<input type="checkbox"/> MC / Visa / AmEx / Discover
Account # _____	Expiration Date _____ Security Code _____
Name on Card _____	Signature _____
Billing Address _____	

(Company Name) _____ hereby applies for Associate Membership in VHCA-VCAL, agreeing to comply with all the rules and procedures as stated in VHCA Bylaws and amendments thereto, and to respect high standards of service.

For VHCA-VCAL use only.

Endorsed by: _____

over

Product and Service Categories

Please identify your organization's primary product(s) or service(s) from the list below. If more than one category applies, rank them in order of importance. Your selections will be reflected in the Associate Member Directory and the Buyers' Guide.

First _____

Second _____

Third _____

Facility and Construction

Communication Services and Equipment
Construction Services and Products
Courier Services
Facility Maintenance
Environment Services
Fire Prevention Products and Services
Fitness Equipment
Flooring Products
Furniture
Heating and Air Conditioning Systems
Hospitality Services
Housekeeping Equipment and Supplies
Interior Design
Kitchen Equipment and Supplies
Laundry Equipment and Supplies
Medical and Specialty Beds
Patient Transportation
Pest Prevention and Control
Power Supplier
Renewable Energy
Repair/Service Medical Equipment
Resident, Document and Facility Security
Warehousing and Storage
Wayfinding Signage

Management Services and Consulting

Accounting and Auditing Services
Advocacy/Lobbying
Banking and Financial Services
Billing Services
Clinical and Regulatory Consulting
Compliance Consulting
Documentation Management and Conversion
Electronic Health Records
Employee Benefit Services and Consulting
Financial Consulting
Group Purchasing Organizations
Housekeeping and Laundry Management Services
Information Systems
Insurance and Risk Management Services
Legal Services
Management and Staffing Resources
Medicaid Managed Care Plans
Management Consulting
Merger and Acquisition Consulting
Nutrition and Dietary Consulting
Personnel and Staffing Services
Physician Services in Facilities
Planning and Development
Consulting
Telemedicine
Temporary Management Services
Training, Testing and Educational Services

Patient Care

Affiliated Organizations
Bathing Equipment and Solutions
Charting Systems
Data Analysis and Decision Support Services
Delivery Equipment
Dental Care
Disease Management
Eye Care Services
Food Products and Supplies
Food Safety and Environmental Hygiene
Home Health Care Services
Hospice Services
Hospital Services
Incontinence Products
Laboratory Services
Linen Rentals and Laundry Services
Linens
Medical Supplies and Equipment
Nutrition Supplements
Oxygen Equipment and Services
Patient Lifting Products
Personal Care Products and Services
Pharmacy Services
Podiatry Services
Positioning Equipment
Radiology Services and Products
Rehabilitation Services and Products
Resident Entertainment
Same Day Courier Services
Senior Psychological Services
Uniform Services
Wound Care Product