

AHCA Priorities in 2023 & Strategic Overview

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What You Will Learn

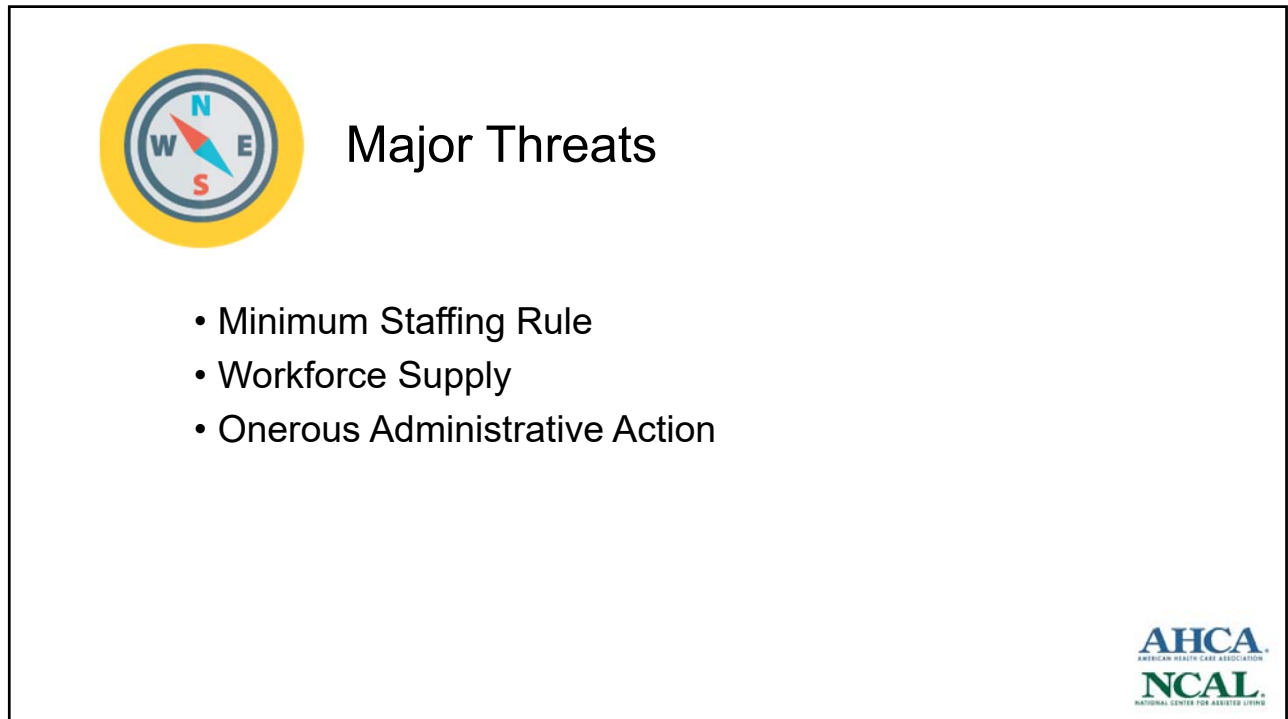
- Major Threats
- AHCA Strategy on Minimum Staffing
- What's Happening on the Workforce Front
- Onerous Administrative Action
- Grassroots Efforts
- 118th Congress Overview
- Important Timelines



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- Minimum Staffing Rule
- Workforce Supply
- Onerous Administrative Action

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AHCA Strategy on Minimum Staffing

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AHCA Strategy on Minimum Staffing

1. Shape before the rule is proposed
2. Shape after the proposed rule is issued
3. Engage Legislative Champions
4. Litigation

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AHCA Strategy on Minimum Staffing

Shape before the rule is proposed

- Grassroots Email Campaign
- Political pressure from Hill Democratic influencers to the Administration



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AHCA Strategy on Minimum Staffing

What Are We Trying to Shape?

1. Must be fully funded
2. Cannot go into effect until our workforce has been rebuilt
3. There must be a broad definition of worker
4. There must be a reasonable waiver
5. It must be demonstrated and then phased in



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AHCA Strategy on Minimum Staffing

Shape after the proposed rule is issued

- Another grassroots email campaign
- Democrat Hill pressure
- Congressional Briefing is at exactly the right time

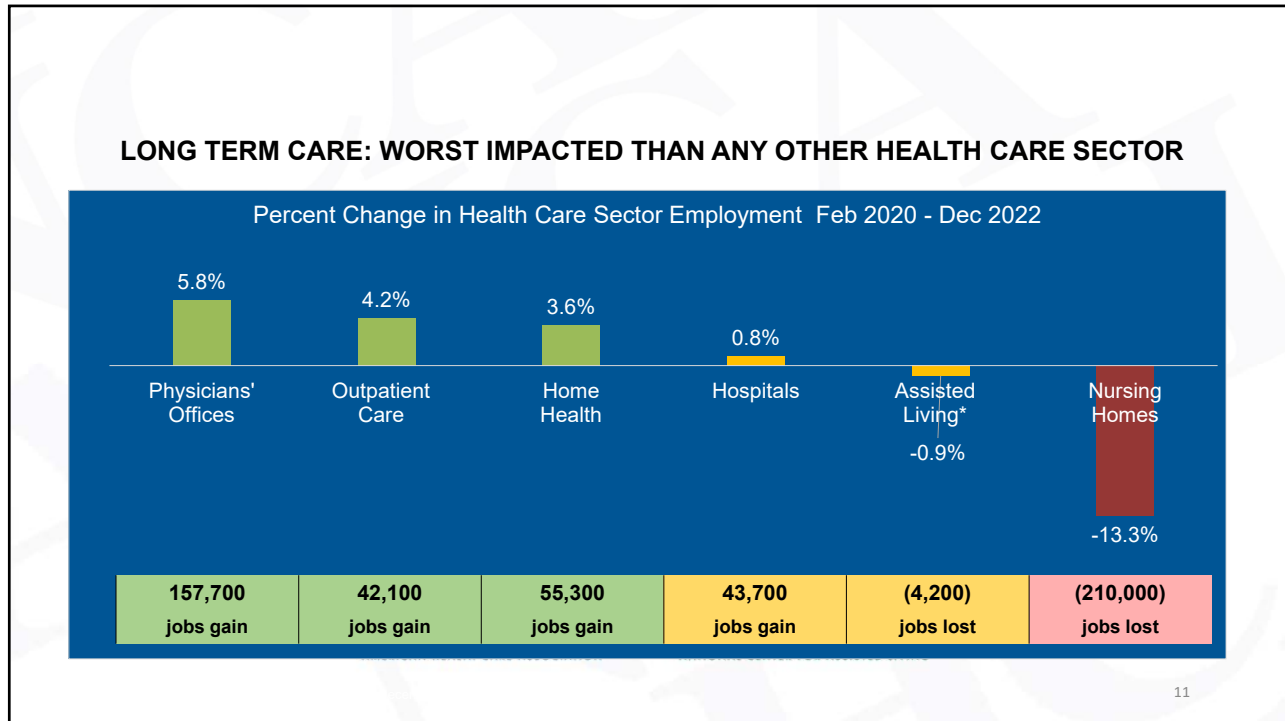


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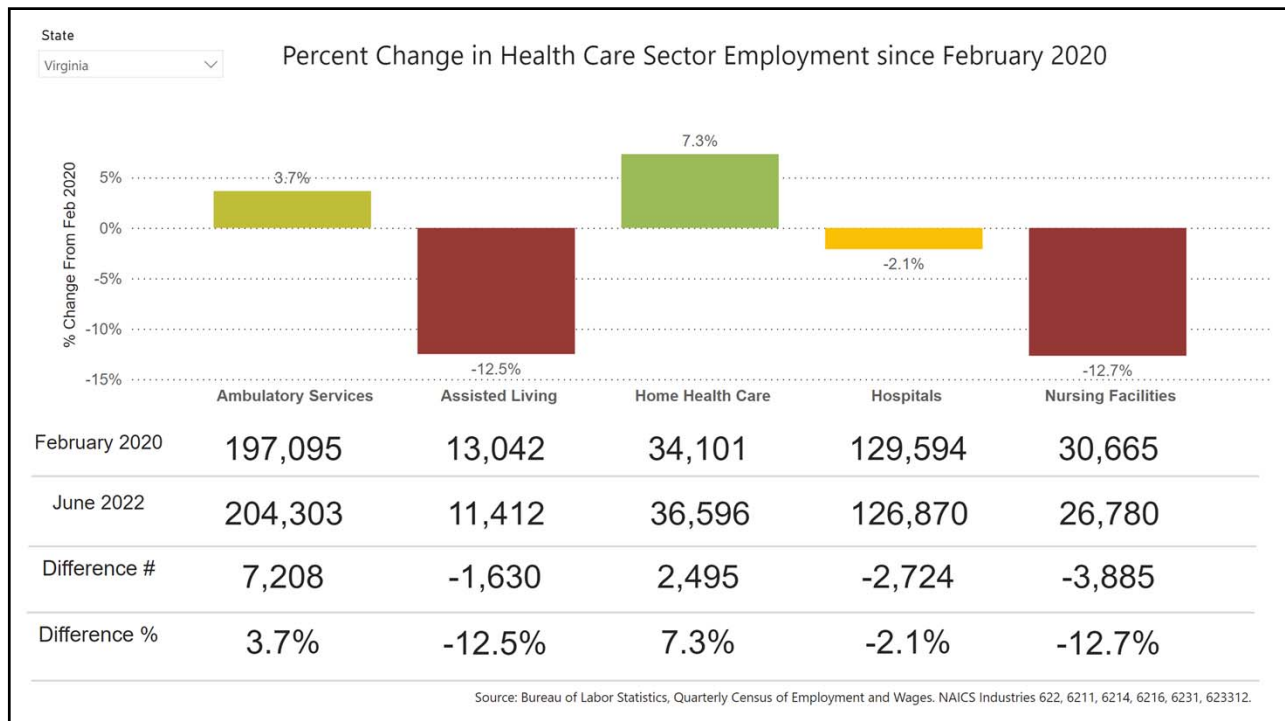


Workforce

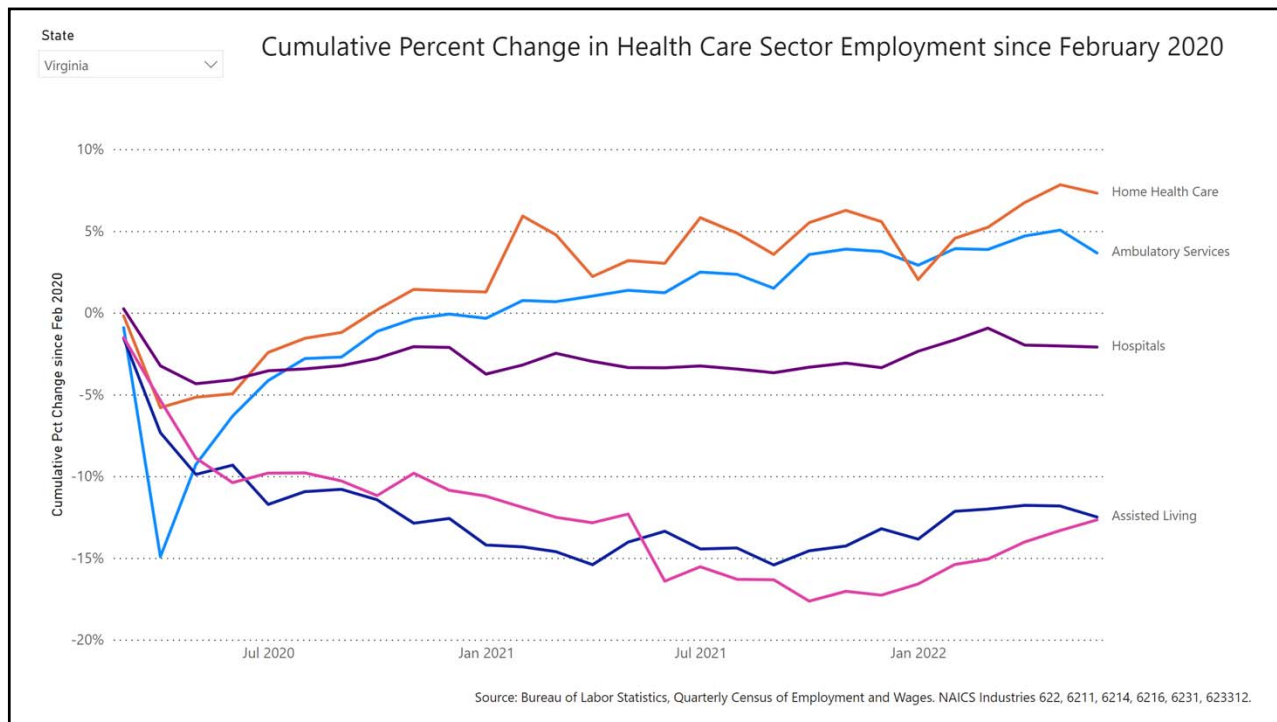
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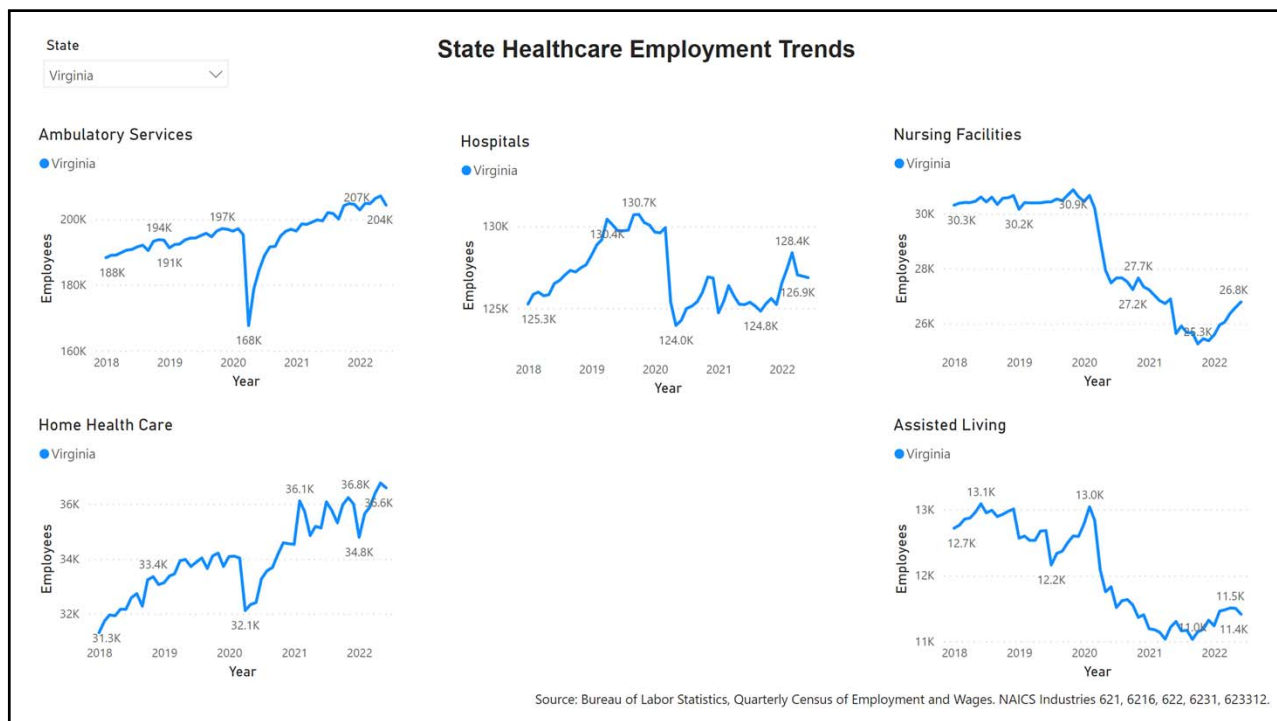
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Workforce

- Any and every opportunity to increase long term care workforce will be explored during this new legislative session
 - CNA / TNA
 - Immigration



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Onerous Administrative Action

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Onerous Administrative Action

- OSHA
- Payment Rule (very low risk)



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Grassroots Efforts

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Grassroots Efforts

- Goal of 3000 Letters/Emails to CMS
- Formal comments
- Targeted outreach to in cycle Senators
- Facility visits and tours
- Congressional Briefing
- Media



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Target States

Arizona	New Jersey
Colorado	New Mexico
Connecticut	Nevada
Delaware	New York
Georgia	Ohio
Maryland	Oregon
Maine	Pennsylvania
Michigan	VIRGINIA
Minnesota	Washington
Montana	Wisconsin
New Hampshire	West Virginia

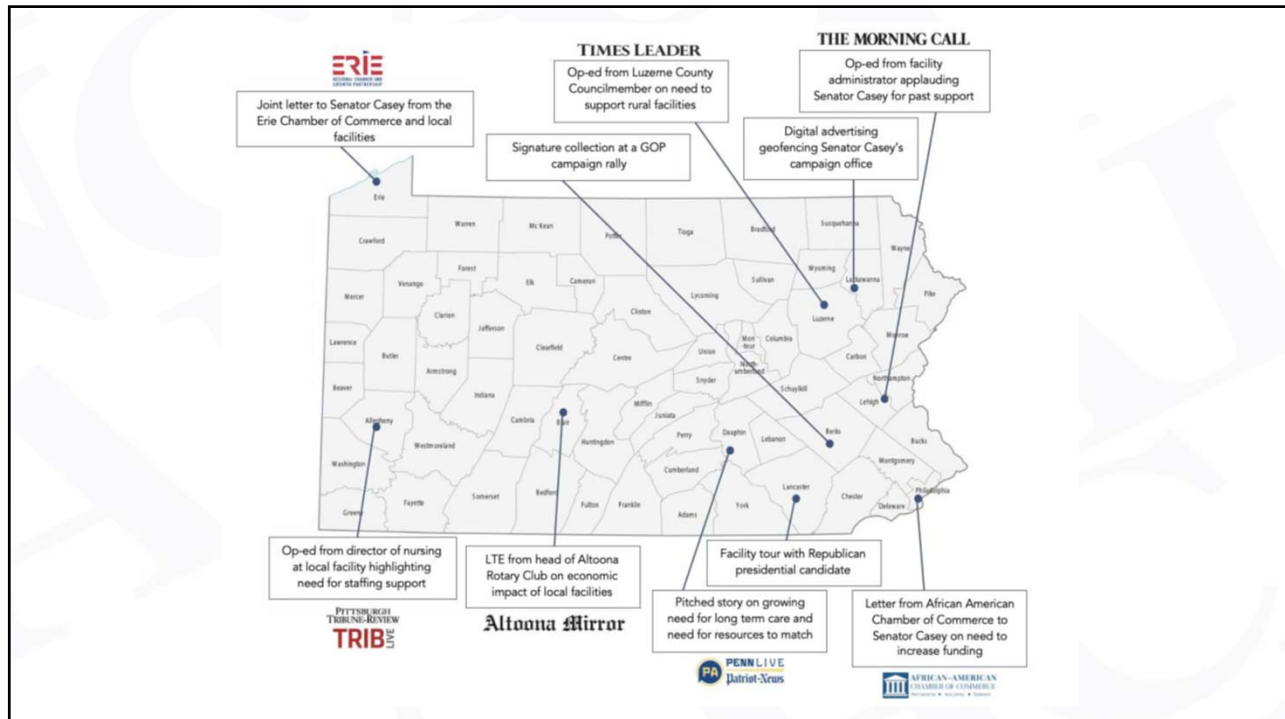


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Sample Press Outreach

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118th Congress Overview

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118th Congress Overview

General Conclusion: More Gridlock

- Republicans now control the House of Representatives
 - Breakdown: 222 Republican, 213 Democrat, 1 Vacant
- Democrats maintain majority in the Senate
 - Breakdown: 49 Democrat, 49 Republican, 2 Independent (Caucuses with Democrats)
 - Senate remains status quo

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Democratic Leadership

Senate

- Chuck Schumer (NY) – Senate Majority Leader
- Richard Durbin (IL) – Senate Majority Whip
- Debbie Stabenow (MI) – Senate Chair of Policy & Communications
- Patti Murray (WA) – President Pro-tempore

House

- Hakeem Jeffries (NY) – House Minority Leader
- Katherine Clark (MA) – House Whip
- Pete Aguilar (CA) – Caucus Chairman



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Republican Leadership

House

- Kevin McCarthy (CA) – Speaker of the House
- Steve Scalise (LA) – House Majority Leader
- Tom Emmer (MN) – House Majority Whip

Senate

- Mitch McConnell (KY) – Senate Minority Leader
- John Thune (SD) – Senate Minority Whip
- John Barrasso (WY) – Senate Minority Conference Chairman



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House Energy & Commerce Committee

Leadership

- Cathy McMorris Rodgers (R-WA) - New Chair
- Frank Pallone (D-NJ) – Democratic Ranking Leader

Committee Members

- 29 Majority Seats & 23 Minority Seats
- Democratic Membership remains the same
- Republicans add 9 members

New Members

- | | |
|-----------------------------------|----------------------------|
| ○ Jay Obernolte (R-CA) | ○ Troy Balderson (R-OH) |
| ○ Rick Allen (R-GA) | ○ Diana Harshbarger (R-TN) |
| ○ Mariannette Miller-Meeks (R-IA) | ○ August Pfluger (R-TX) |
| ○ Russ Fulcher (R-ID) | ○ Randy Weber (R-TX) |
| ○ Kat Cammack (R-FL) | |



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House Ways & Means Committee

Leadership

- Jason Smith (R-MO) – New Chair
- Richard Neal (D-MA) – Democratic Ranking Member

Committee Members

- 25 Majority Seats & 18 Minority Seats
- Democrats lose 3 seats Representatives Gomez (CA), Horsford (NV), Plaskett (V.I.)
- Republicans add 10 members

New Members

- | | |
|-----------------------------|----------------------------|
| ○ Michelle Steel (R-CA) | ○ Claudia Tenney (R-NY) |
| ○ Greg Steube (R-FL) | ○ Mike Carey (R-OH) |
| ○ Randy Feenstra (R-IA) | ○ Brian Fitzpatrick (R-PA) |
| ○ Michelle Fischback (R-MN) | ○ Beth Van Duyne (R-TX) |
| ○ Nicole Malliotakis (R-NY) | ○ Blake Moore (R-UT) |



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Senate Finance Committee

Leadership

- Ron Wyden (D-OR) – Chair
- Mike Crapo (R-ID) – Republican Ranking Member

Committee Members

- 14 Majority Seats & 10 Minority Seats
- No Changes



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Important Timelines

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Important Timelines

- Spring: Proposed Rule (around May 1)
- August: Final Rule
- Fall: Debt Ceiling & Budget Agreement (Both risks and opportunities)



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What You Can Do To Help

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AHCA Strategy on Minimum Staffing

- Specific Outreach to Senator Tim Kaine (D-VA)
- Participate in Grassroots Efforts
- Educate Democratic House Members
 - Robert Scott (VA-3)
 - Abigail Spanberger (VA-7)
 - Donald Beyer (VA-8)
 - Jennifer Wexton (VA-10)
 - Gerald Connolly (VA-11)



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Questions?

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