



## Associate Member Application

Organizations that provide products and services to Virginia's long term care facilities are eligible to become Associate Members in VHCA-VCAL. VHCA-VCAL supports Associate Members by providing:

- Critical industry information
- Key networking and member access opportunities, including membership on committees
- Member pricing on events and programs

### Instructions

Please complete this form and submit with dues payment.

Company _____	Website _____
Address _____	City, State, Zip _____
Telephone _____	Fax _____
Contact Name _____	Title _____
Email _____	Phone _____
Signature _____	Date _____

### Payment Options

Annual associate member dues are \$750.

☐ Check Enclosed (*made payable to VHCA-VCAL*)

☐ MC / Visa / AmEx / Discover

Account # \_\_\_\_\_ Expiration Date \_\_\_\_\_ Security Code \_\_\_\_\_

Name on Card \_\_\_\_\_ Signature \_\_\_\_\_

Billing Address \_\_\_\_\_

(Company Name) \_\_\_\_\_ hereby applies for Associate Membership in VHCA-VCAL, agreeing to comply with all the rules and procedures as stated in VHCA Bylaws and amendments thereto, and to respect high standards of service.

### For VHCA-VCAL use only.

Endorsed by: \_\_\_\_\_

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## Product and Service Categories

Please identify your organization's primary product(s) or service(s) from the list below. If more than one category applies, rank them in order of importance. Your selections will be reflected in the Associate Member Directory and the Buyers' Guide.

First \_\_\_\_\_

Second \_\_\_\_\_

Third \_\_\_\_\_

### Facility and Construction

Architectural Design  
Communication Services and Equipment  
Construction Services and Products  
Courier Services  
Facility Maintenance  
Environment Services  
Fire Prevention Products and Services  
Fitness Equipment  
Flooring Products  
Furniture  
Heating and Air Conditioning Systems  
Hospitality Services  
Housekeeping Equipment and Supplies  
Interior Design  
Kitchen Equipment and Supplies  
Laundry Equipment and Supplies  
Medical and Specialty Beds  
Patient Transportation  
Pest Prevention and Control  
Power Supplier  
Renewable Energy  
Repair/Service Medical Equipment  
Resident, Document and Facility Security  
Warehousing and Storage  
Wayfinding Signage

### Management Services and Consulting

Accounting and Auditing Services  
Advocacy/Lobbying  
Auditing Pharmacy Services  
Banking and Financial Services  
Billing Services  
Clinical and Regulatory Consulting  
Compliance Consulting  
Documentation Management and Conversion  
Electronic Health Records  
Employee Benefit Services and Consulting  
Financial Consulting  
Group Purchasing Organizations  
Housekeeping and Laundry Management Services  
Information Systems  
Insurance and Risk Management Services  
Legal Services  
Management and Staffing Resources  
Medicaid Managed Care Plans  
Management Consulting  
Merger and Acquisition Consulting  
Nutrition and Dietary Consulting  
Payroll & HR Software  
Personnel and Staffing Services  
Physician Credentialing  
Physician Services in Facilities  
Planning and Development Consulting  
Recognition Awards  
Telemedicine  
Temporary Management Services  
Training, Testing and Educational Services

### Patient Care

Affiliated Organizations  
Bathing Equipment and Solutions  
Charting Systems  
Data Analysis and Decision Support Services  
Delivery Equipment  
Dental Care  
Disease Management  
Eye Care Services  
Food Products and Supplies  
Food Safety and Environmental Hygiene  
Home Health Care Services  
Hospice Services  
Hospital Services  
Incontinence Products  
Laboratory Services  
Linen Rentals and Laundry Services  
Linens  
Medical Courier Services  
Medical Supplies and Equipment  
Nutrition Supplements  
Oxygen Equipment and Services  
Patient Lifting Products  
Personal Care Products and Services  
Pharmacy Services  
Podiatry Services  
Positioning Equipment  
Radiology Services and Products  
Rehabilitation Services and Products  
Resident Entertainment  
Senior Psychological Services  
Skilled Nursing Facility  
Uniform Services  
Wound Care Product